

Steven Kaci

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EXPERIENCE

Exotec, Atlanta – United States 04/2021 – Today

Finance Manager North America – Full Time

- *Planning, forecasting & analyzing robotics projects in USA & Canada from zero to \$90M revenue*
- *Ensuring smooth monthly closing to provide accurate P&L and cashflow data*
- *Supporting the hyper-growth in North America on HR & workplace topic*
- *Building a best-in-class IT & Network infrastructure*
- *Working on continuous improvements around finance & supply chain tools*

Strategic Project Manager – Full Time

- *Launching the Business Unit in North America (US & Canada)*
- *Handling the onboarding 30+ employees in the United States remotely from France*
- *Managing 2 consulting firms on accounting, HR & tax purposes in North America*
- *Setting up strategic partnerships to ensure smooth operations*

Criteo, Paris – France

01/2020 – 04/2021

FP&A Data Management, Tools & BI Analyst – Full Time

- *Partnering with Internal IT on Forecast Model, BI roadmaps, improvements & the new integrations*
- *Supporting FP&A Partners in AMS, EMEA & APAC to do +10 forecasts per year*
- *Ensuring data quality for the BI reports presented to the CFO, CEO & Top Management*

FP&A Corporate Analyst – Full Time

- *Working on the Top Line assumptions for Actuals, Guidance & Budget processes*
- *Producing reports, targets, data analysis & presentations for the CFO, CEO & Top Management*
- *Helping to automate financial models, forecasts, reports and KPIs*

City of Houilles, Houilles – France

03/2020 – 03/2021

Consultant – Freelance

- *Helping more than 50 shops & restaurants setup a digital strategy to face the Covid-19 Crisis*
- *Working on the design & execution of a recovery plan after a cyberattack*

Streamroot Inc, New York – United States

01/2019 – 07/2019

Financial Planning & Analysis – Internship

- *Managing the data room, M&A due diligence, cashflow, financial projections and budgeting*
- *Preparing documentations, pitches and reporting for board & investor meetings*
- *Building KPIs and performance analysis for each division of the company*
- *Driving improvements to products and processes*

BBVA, Paris

07/2018 – 12/2018

Coverage & Investment Banking Analyst – Internship

- *Supporting senior bankers in the normal course of business*
- *Analyzing the financial statements of CAC 40 corporate clients*
- *Delivering pitches and credit papers for various financing opportunities*
- *Helping product teams in Paris and Madrid (ECM, DCM, Project Finance, Loan Syndication, M&A...)*

Early Metrics, Paris

06/2018 – 07/2018

Venture Capital Analyst – Freelance

- *Helping the Methodology Venture Analyst in charge of startups valuations*
- *Gathering financial data for continuous improvement of the rating model and its process*

Dentsu Aegis Network (Isobar), Paris

06/2017 – 09/2017

Marketing Project Manager – Internship

- *Designing and managing strategies for brand: benchmarks, writing assessment and analysis*
- *Handling the production chain for Digital & Social Media Campaigns (3M, FDJ, imagineR...)*
- *International coordination of campaigns & media plan in 10 countries and 13 languages*

EDUCATION

Sciences Po Paris 09/2017 – 06/2020

Master of Sciences in Finance and Strategy

Coursework: Corporate Finance, Financial Markets, Strategy, Marketing, Management

Paris Descartes University 09/2014 – 06/2017

BSc in laws, Economics & Management – Excellence Program – Top 5%

Coursework: Econometry Thesis (Major), Micro/Macroeconomics, Accounting, Business Law, Game Theory

LANGUAGES

French

Native language

English

Fluent, C1

Spanish

Advanced

EXTRACURRICULAR

Inclusion & Diversity Non-Profit – Head of Strategy

Organizing summits, after works, webinars & masterclass to raise awareness & promote inclusion and diversity in the Workplace – Implementing a new digital and IT Strategy to help the organization scale-up

Association Sciences Po Finance – Vice President

Promoting the non-profit via cultural and corporate events – Building a new website, logo and style guide – In charge of finding new revenue streams

Paris Descartes University – Student tutor

Presenting the college and professional opportunities to students – Teaching work methods & how-to use digital tools of the university classes

IT SKILLS

Office

Office 365, Google Workspace, R Studio, VBA, Factiva, Dun & Bradstreet, Anaplan, Business Central, Salesforce, SAP BI/BO, Concur, SQL, DBeaver

Internet

WordPress, SEO, Meta Business Suite, HTML5/CSS (Basics), Google Cloud, Notion, Atlassian, FTP, Unifi

Creation

Adobe Creative Cloud (Photoshop & Lightroom), Final Cut Pro

HOBBIES

Photography

- *Long exposure, architecture & drone pilot*

Sports

- *Top rope, lead climbing (FR: 6B/6C – US: 5-8/5-9), road cycling*

Travels

- *Road trips in the Keys (May 2022), Sardinia (September 2021), Croatia (July 2020), California (June 2019), Spain/Portugal (June 2018) and stage management for festivals*

Culture

- *Experienced volunteer for stage & artists management during festivals*